



THE QUINLAN COMPANIES EXPANDS QUINLANVAULT CAPABILITIES, ENABLING ON-DEMAND ACCESS TO PHYSICAL OFFSITE OR DIGITAL DOCUMENTS

PROVIDENCE, Rhode Island — June 19, 2012 — The Quinlan® Companies, Inc., an industry leader in providing records management & storage, scanning, photo waste management, and secure shredding services to healthcare, financial services, insurance and legal companies nationwide, delivers enhanced capabilities with its trusted QuinlanVault® solution. The new QuinlanVault, which represents a major product upgrade, is an integrated image management and record inventory management solution that provides easy and secure, on-demand access to offsite documents, putting critical information within reach of decision makers. QuinlanVault allows companies to intelligently manage their records inventory with a high-capacity, 24x7 virtual delivery system.

The new QuinlanVault introduces a significantly enhanced version of a product that thousands of customers have trusted for years to manage their remote information inventory. Key benefits include:

- Improved decision making
- Accelerated business processes
- Achieving business compliance
- Meeting HIPAA & HITECH guidelines
- Lowering records management costs

"As the digital age has matured, it has left large amounts of less active records utilizing valuable space. By allowing The Quinlan Companies to store your analog records and scan them on demand into QuinlanVault, the client frees up high overhead storage space to be used for more profitable revenue generating activities" said Lissa Quinlan, President. "This update successfully marries QuinlanVault's excellent records inventory management system with web-based electronic image storage into a highly effective, fully integrated analog and digital records management system," added Michael Cooley, CEO.

QuinlanVault is offered as a secure, 'private cloud-based solution', representing a low-cost way for customers to access world-class applications and services via their Internet browser. Customers avoid up-front capital expense of buying and maintaining hardware, software licenses and managing resources onsite.

To learn more about The Quinlan Companies, please visit www.quincos.com.

About The Quinlan Companies

The Quinlan Companies is an industry leader in providing records management & storage, digitizing & scanning, photo waste management, and secure shredding. Since 1932, with its start in healthcare x-ray film reclaiming, businesses team with The Quinlan Companies for storing, protecting, destroying and managing their critical information assets. Please contact www.quincos.com today.

Press Inquiries, please contact: Carol Murphy, 603-475-3438