



## **THE QUINLAN® COMPANIES EXPANDS THEIR RECORDS MANAGEMENT BUSINESS REACH WITH A NEW FACILITY IN WEST WARWICK, RI**

*The Nearly-80-Year-Old Company Continues Its Expansion, Revenue Gains, and Jobs Growth*

**PROVIDENCE, Rhode Island — October 13, 2011** — [The Quinlan Companies, Inc.](#), an industry leader in providing records management & storage, digitizing & scanning, photo waste management, and secure shredding services to healthcare, financial services, insurance and legal companies nationwide announced their continued growth in the Rhode Island market. On October 1, The Quinlan Companies took possession of an existing 22,000 square foot, state of the art records storage facility, within the West Warwick Business Park in West Warwick, RI. This significantly expands the size of its current off-site storage capacity in the Rhode Island area.

With corporate headquarters in Providence, the company, soon to be celebrating its 80<sup>th</sup> year in business currently stores millions of physical and electronic health records, business records, and other types of files and documents. In recent years, through various acquisitions, The Quinlan Companies has expanded across the country into Texas, Maryland and Florida.

“Our growth and expansion, in these tough economic times continues to be the result of providing value-added services at extremely competitive prices allowing our customers to lower their records management and storage cost while continuing to receive outstanding, professional service,” said Michael G. Cooley, CEO at The Quinlan Companies. “It also shows our commitment to the state of Rhode Island and the entire New England area, where we have been providing our records management services for nearly 80 years. Our rock solid, secure offsite records management growth has allowed companies to swap out their storage libraries for revenue generating business, by storing their records and documents in our facilities. We’re excited to be helping companies achieve their cost management strategies by trusting us with their hardcopy and softcopy assets.”

The company continues to focus on expanding its digital services, allowing customers to transfer the costly and time-consuming scanning of documents to experts at The Quinlan Companies. The company recently introduced QuinlanVault®, a client portal allowing easy, web-based, secure electronic access to mammography film, medical records and paper documents to be scanned, digitally stored and accessed via the Internet for simplified workflow and speed of document delivery.

The Quinlan Companies has not yet determined how many employees will be added at this new West Warwick location, but will begin planning staffing requirements in the fourth quarter of 2011.

To learn more about The Quinlan Companies, please visit [www.quincos.com](http://www.quincos.com).

### **About The Quinlan Companies**

The Quinlan Companies is an industry leader in providing records management & storage, digitizing & scanning, photo waste management, and secure shredding. Since 1932, with its start in healthcare x-ray film reclaiming, businesses team with The Quinlan Companies for storing, protecting, destroying and managing their critical information assets. Please contact [www.quincos.com](http://www.quincos.com) today.

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